

**SITE DISPOSITION . LEASEBACK NEGOTIATION
CORPORATE RELOCATION . LAND ACQUISITION**



CLIENT Ricos Products
REAL ESTATE TYPE Office . Retail . Warehouse & Distribution
SQUARE FOOTAGE 76,500 SF on 1.95 acres
SERVICES PROVIDED Corporation Headquarter Relocation: Site Disposition, Leaseback, Land Acquisition

PROJECT OVERVIEW

Ricos Products Co., originator of concession nachos and a premier supplier of snack foods around the globe.

SERVICES

Sullivan hired to consult Board of Directors and family Trustees on the possible disposition of the corporate headquarters. During this time, Sullivan consulted on the sale of the distribution business and evaluated the best use and price for the Board before responding to offers.

RESULTS ACHIEVED

During the two year process, Sullivan negotiated the sale of the South Flores property to HEB Grocery Co and the leaseback of the building by Ricos Products. Sullivan negotiated the acquisition of addtl adjacent land in order to accommodate redevelopment of historical building for new corporate HQ offices.

830 S. PRESA ST Corporate HQ location



He says, "The colors, however, are great for a building of age. Concrete flooring and exposed beams contribute to the subdued palette. Walls aren't painted gallery white, though. He chose a greenish bar/bou color that "allows light to bounce around," he explains. More important, the color makes jewel-toned artwork really pop. ...

