



CLIENT CST Brands, Inc
REAL ESTATE TYPE Corp Campus/Office/Warehouse-Distribution
SQUARE FOOTAGE 100,000 Office / 200,000 RDC

SERVICES PROVIDED

Corp Headquarters Office / Regional Distribution Center search : Site Selection, Site Acquisition, Due Diligence, Lease Negotiation

CST Brands, Inc. (NYSE: CST) is one of the largest independent retailers of motor fuels and convenience merchandise in North America. Based in San Antonio, Texas, CST employs nearly 12,000 Team Members at approximately 1,900 locations throughout the Southwestern United States and Eastern Canada offering a broad array of convenience merchandise, beverages, snacks and fresh food.

PROJECT OVERVIEW

Represented CST Brands, Inc in their search and acquisition of a Corp Headquarters Office / Regional Distribution Center of approximately 500,000 SF on 92 acres.

Subsequently negotiated 120,000 SF office lease to existing occupant and performed construction management on 250,000 SF of Regional Distribution Center.

- Determine specifications, campus visions, goals, priorities, budgets and timeframes.
- Research and strategize to provide all possible properties and scenarios via client preferred method of delivery.
- Determine best options with client and proceed to proposals/offers, conduct negotiations including lease/purchase documents and develop exit strategy.
- Manage all aspects of assembling and supervising due diligence team, underwriting, investigate incentives.
- Coordinate closing of acquisition/lease.
- Supervise all post closing requirements to occupancy: Facility construction management, Vendor selections - IT, logistics, Construction / finish-outs / FF&E / move-in
- Property management post move-in.

19500 BULVERDE

